

FUSION



COUPA TRAINING

Coupa

GLENCORE

10

Sourcing events (RFQ, RFP)

- ✓ Response to an invitation for a quotation or bidding event
- ✓ Using the message option to communicate with Glencore
- ✓ Uploading information from an Excel file
- ✓ Notification of event results if selected

GLENCORE



Throughout this section, you will learn how you will receive an invitation to participate in an event

- 1 You will receive an invitation from Glencore to participate in an RFQ, RFI or RPF in your e-mail inbox.
- 2 To enter the event, select the View Event option.
 - a Select “I intend to participate” if you do not yet wish to enter the event but want to participate in the event at some point. Glencore will be notified that you will participate.



NOTE: The invitation will arrive from Glencore for sourcing events.

1 Spot Bid from Req #395720 invitation - Sourcing Event #75432

Glencore Dev <do_not_reply@glencore-dev.coupa.com>
to me

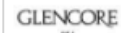


Spot Bid from Req #395720 invitation - Sourcing Event #75432

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Glencore Dev has invited you to the sourcing event: **Spot Bid from Req #395720**.

If you intend to participate, review the event timeline and accept the terms and conditions of the event, if applicable. Click the 'My Responses' tab to provide your response, which may include Attachments, Forms and Items and Lots.



Response due date: Friday, 20 August 2021 07:57 AM SAST

Your username is khullar.sonal21@gmail.com

Want to participate later?

Click **I intend to participate** button to let the buyer know.

Need more info?

Click **View Event** and you will be taken to the event page.

2

a

I intend to Participate

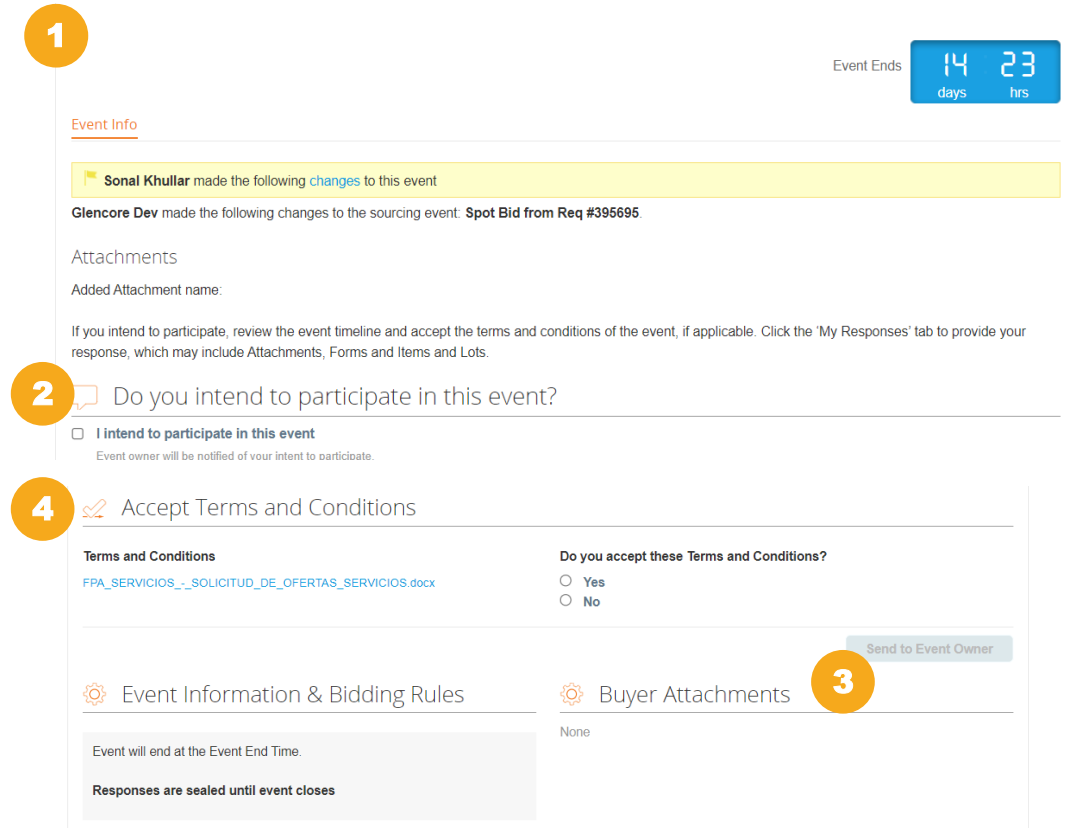
View Event

For this section we will learn how to participate in the event

- 1 In the event information section you will find basic information and event details.
- 2 If you intend to participate you should check the box in the Intent to Respond section.
- 3 In the Attachments section you will find relevant attachments for the event information.
- 4 In the terms and conditions section you will find the corresponding information. You must accept the terms and conditions to continue



NOTE: The time of the event can be seen in the upper right-hand side in a blue box.



The screenshot shows the 'Event Info' section of a COUPA Supplier Portal. At the top right, a blue box displays 'Event Ends 14 days 23 hrs'. Below this, a yellow notification bar states 'Sonal Khullar made the following changes to this event'. A subsequent line indicates 'Glencore Dev made the following changes to the sourcing event: Spot Bid from Req #395695'. The 'Attachments' section is currently empty. A section titled 'Do you intend to participate in this event?' contains a checkbox labeled 'I intend to participate in this event' with the subtext 'Event owner will be notified of your intent to participate.' Below this is the 'Accept Terms and Conditions' section, which includes a document link 'FPA_SERVICIOS_-_SOLICITUD_DE_OFERTAS_SERVICIOS.docx' and radio buttons for 'Yes' and 'No'. A 'Send to Event Owner' button is located to the right. At the bottom, there are two tabs: 'Event Information & Bidding Rules' and 'Buyer Attachments'. The 'Event Information & Bidding Rules' tab is active, showing 'Event will end at the Event End Time.' and 'Responses are sealed until event closes'. The 'Buyer Attachments' tab is currently empty.


5 In the deadline section you will find the time of the event.

6 The message section is available to communicate with Glencore. It is the authorized channel

7 To continue with the process and see the details of the event, select the option to enter the answer.





NOTE: The message option will be enabled during the time the event is active.

5  Timeline

| Event Start | Event End |
|--|--|
| Aug 19 08:00 AM Africa/Johannesburg 23h : 56min | Aug 20 07:57 AM Africa/Johannesburg 00:00 |

7

6  Messages 0 

Send Message

Type new message

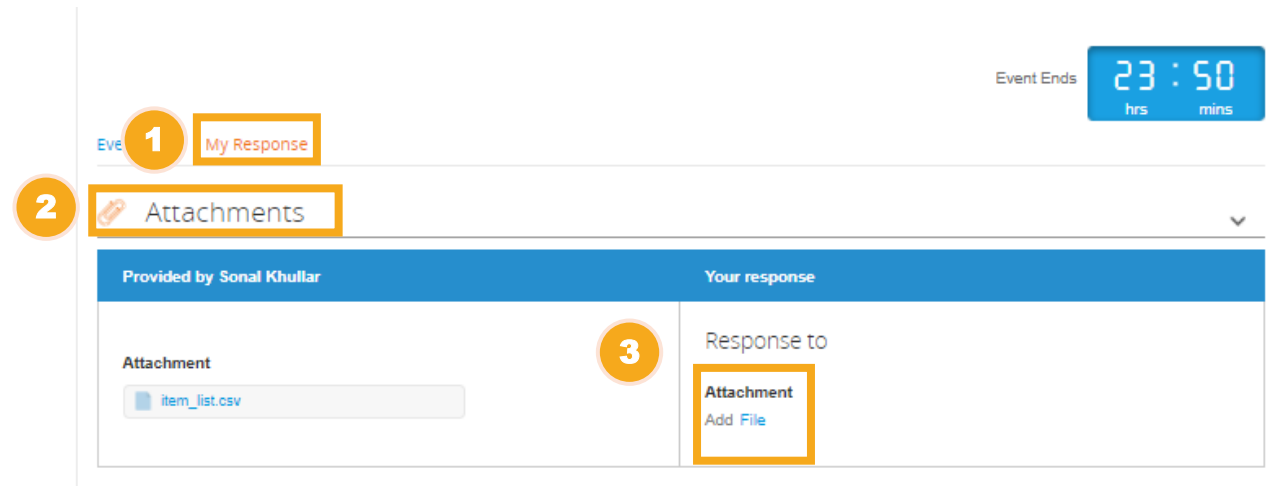
Having Technical Issues? Contact sourcing.support@coupa.com

Entering the event, here you will find all the information related to the event and where you will have to provide your response

- 1 The orange color in the My Response tab refers to the field of work as a supplier.
- 2 In the attachments section you will find the files sent by Glencore which you must provide your response for. Some of them are mandatory
- 3 In the your response section, you can attach the corresponding files.



NOTE: Attachments can be multiple, some of them are mandatory and others are optional



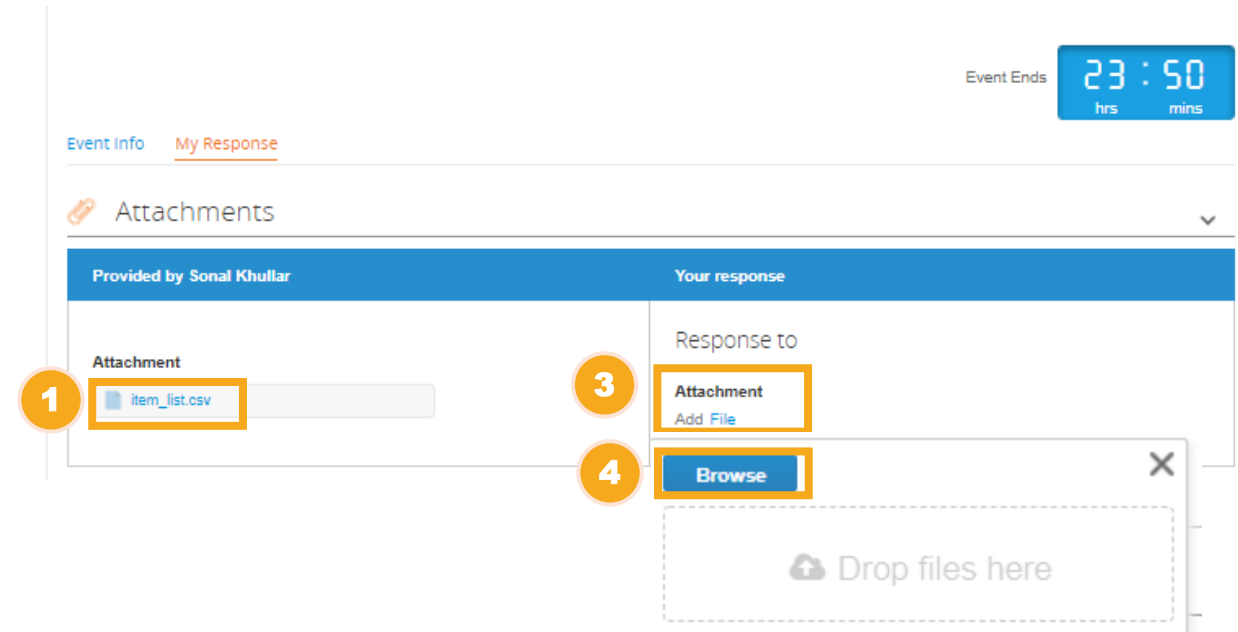
The screenshot displays the 'My Response' tab for an event. In the top right corner, a blue box indicates 'Event Ends 23:50 hrs mins'. Below this, the 'My Response' tab is highlighted in orange. The 'Attachments' section is also highlighted in orange and contains a file named 'item_list.csv'. The 'Your response' section is highlighted in blue and contains a 'Response to' field with an 'Attachment' button and an 'Add File' link, both highlighted in orange.

4a. Attachment management, In this section you will see how to download and upload attachments

- 1 In the information section provided by the buyer, select the attached files to download them.
- 2 You will need to complete the requirements and save them to your computer.
- 3 To upload your files in the section of your response, select add files.
- 4 **Attach the files that are part of the response. Verify that they are uploaded correctly**



NOTE: It is recommended to save the file with the same name it was sent under.



The screenshot displays the 'My Response' section of the Coupa Supplier Portal. At the top right, a timer indicates 'Event Ends 23:50 hrs mins'. Below this, there are tabs for 'Event Info' and 'My Response'. The main area is titled 'Attachments' and is divided into two columns: 'Provided by Sonal Khullar' and 'Your response'. In the 'Provided by Sonal Khullar' column, a file named 'item_list.csv' is listed under the 'Attachment' header, with a blue box and the number '1' highlighting it. In the 'Your response' column, there is a 'Response to' section with an 'Attachment Add File' button, highlighted with a blue box and the number '3'. Below this is a 'Browse' button, highlighted with a blue box and the number '4'. A dashed box below the 'Browse' button contains a cloud icon and the text 'Drop files here'. A close button (X) is visible in the top right corner of the 'Browse' dialog area.

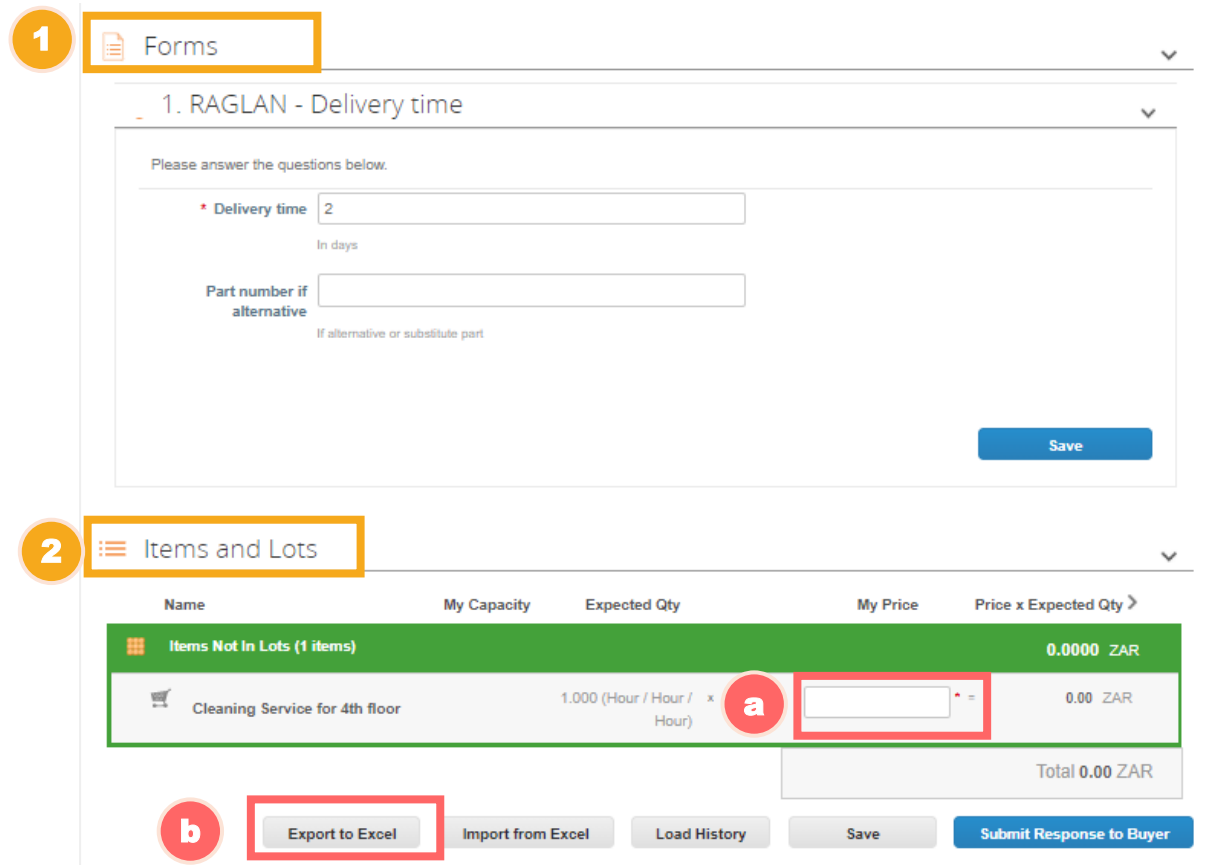
4b. Management of questionnaires, articles and batches, in this section we will see how to respond to the questionnaires, items and batches

1 In the questionnaires section you will find questions associated with the event. It is optional for Glencore to add them. You will be able to find:

- a** Question with Text field , True and false questions
- b** Annexure of additional documents
- c** Open and multiple choice questions

2 In the items and lots section you will find the fields to add prices, descriptions and related information.

- a** You can populate the fields directly in the event
- b** You can export the information to Excel to complete it and import in bulk.

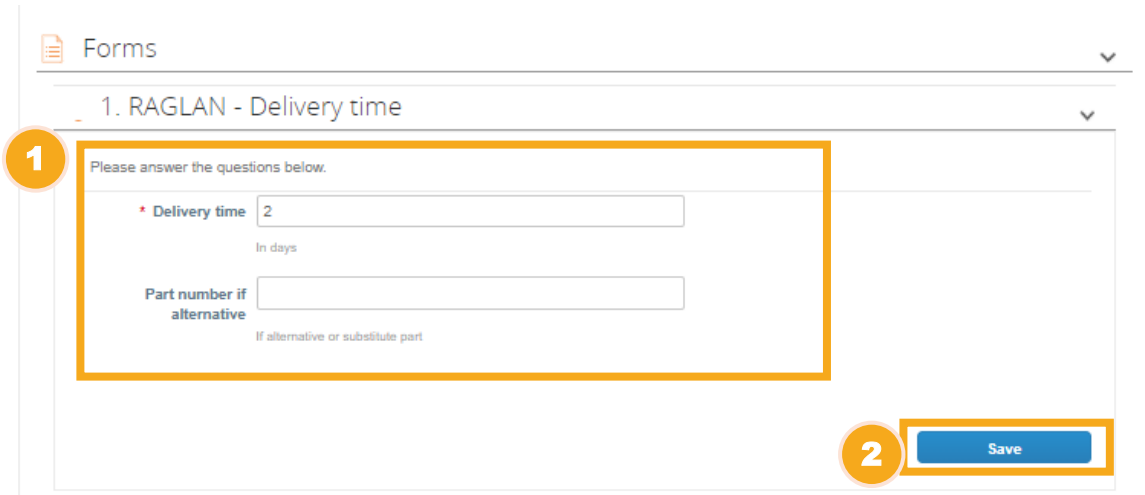


The screenshot displays the 'Forms' section of the supplier portal. It shows a form titled '1. RAGLAN - Delivery time' with the instruction 'Please answer the questions below.' There are two input fields: 'Delivery time' with the value '2' and the unit 'In days', and 'Part number if alternative' with the unit 'If alternative or substitute part'. A 'Save' button is located at the bottom right of the form.

The 'Items and Lots' section is also visible, showing a table with columns: Name, My Capacity, Expected Qty, My Price, and Price x Expected Qty. The table contains one item: 'Cleaning Service for 4th floor' with a capacity of '1,000 (Hour / Hour / Hour)' and a price of '0.00 ZAR'. A red box highlights the 'My Price' field, and a red circle with the letter 'a' is placed over it. Below the table, there are buttons for 'Export to Excel', 'Import from Excel', 'Load History', 'Save', and 'Submit Response to Buyer'. A red box highlights the 'Export to Excel' button, and a red circle with the letter 'b' is placed over it.

4b. Management of questionnaires, articles and batches- how to respond to the form that is exported with the detail of the items & batches

- 1 Fill in the required information in the cells indicated in white color.
- 2 Once the form is complete, you must save it
- 3 To download the response template & upload your files, in the section of your answer, click on import from Excel



Forms

1. RAGLAN - Delivery time

1 Please answer the questions below.

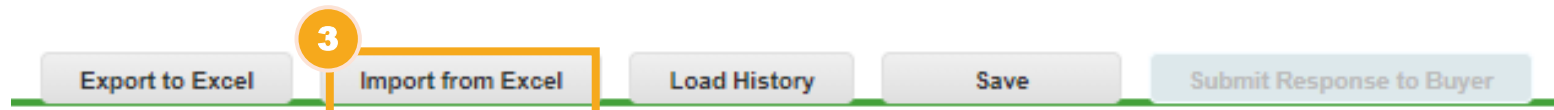
* Delivery time
In days

Part number if alternative
If alternative or substitute part

2 Save



NOTE: The space for your answer is the blank cells.
Remember that the file must be saved with the name that is downloaded.



Export to Excel

3 Import from Excel

Load History

Save

Submit Response to Buyer

4b. Management of questionnaires, articles and batches- how to respond to the form that is exported with the detail of the items & batches

- 4 A notification box will appear with information related to the file. Click on Download the Response template

Once the file is complete, you must save it in the computer with the same name with which it was downloaded.
- 5 Click on choose file to upload the file
- 6 Click on Start Upload
- 7 A green box will appear with a notification that the file upload was successful. Verify the data in the items and batches section.

Spot Bid from Req #395720 - Excel Upload

Steps for uploading your response in Excel

- Download **Response Template** (Note: This template will only work for this event)
- Fill in or update the Excel file.
 - Fields marked with a "*" are mandatory. Do not unlock/unprotect the Excel file if you plan to upload it.
 - Values in the uploaded file will replace anything currently saved to your response.
 - Once you click "Start Upload" values in the excel file will be saved, but not submitted.
 - Once upload is complete, review your response and click "Submit." Your response will not be sent until you do so.
- Load the updated file
 - Choose File** No file chosen

Uploading will only save your response. You must click "Submit" to send it to the buyer.

Start Upload

The White Cells below are your entry fields. You can upload this file to save the information you entered in the editable cells to your response. NOTE: This Excel file is locked to ensure it uploads correctly, and you must still click "submit" after uploading to submit!

4

From: Glencore Dev
Event: Spot Bid from Req #395720

| Field Name | required | Your Responses | Quantity | UOM | Information / Hints |
|---|----------|------------------|----------|----------------------|---------------------|
| Items Not in Lots (Below) | N | Nothing Required | N/A | N/A | |
| Your Unit Price for "Cleaning Service for 4th floor": | Y* | | 1 | Heure / Hour / Horas | |
| Your Capacity: | N | 1 | | | |
| Currency: | Y* | ZAR | | | |
| Your Item Name: | N | | | | |
| Your ID/Part Number: | N | | | | |
| Your Description: | N | | | | |
| Your Lead Time: | N | | | | |
| Item Description | N | | | | |
| Manufacturer Name | N | | | | |
| Manufacturer Part Number | N | | | | |

NOTE: The template uploaded will only work for this event.

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4c. Changes in bidding and quoting events

- 1 An email will arrive in your inbox with the notification of what was changed.
- 2 The change in the event is displayed

You must enter the event, complete the additional information and send it to Glencore.




NOTE: You will receive notifications when the event has been changed as well as when the time is about to expire. If the event changes you will have to adjust your responses accordingly.

1 **Spot Bid from Req #395720 has been changed - Sourcing Event #75432**

Glencore Dev <do_not_reply@glencore-dev.coupa.com>
to me

GLENCORE Dev Spot Bid from Req #395720 has been changed - Sourcing Event #75432

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2 Glencore Dev made the following changes to the sourcing event: **Spot Bid from Req #395720.**

Forms

Added Form name: Copy 2 of RAGLAN - Délai de livraison
Removed Form name: RAGLAN - Délai de livraison

GLENCORE Dev

If you intend to participate, review the event timeline and accept the terms and conditions of the event, if applicable. Click the 'My Responses' tab to provide your response, which may include Attachments, Forms and Items and Lots.

Response due date: Friday, 20 August 2021 07:57 AM SAST

Your username is khullar.sonal21@gmail.com

Need more info?
Click **View Event** and you will be taken to the event page.

[View Event](#)

This section will explain how to send your response and the different options you have

1 Once the time limit expires you will not be able to send any more response.

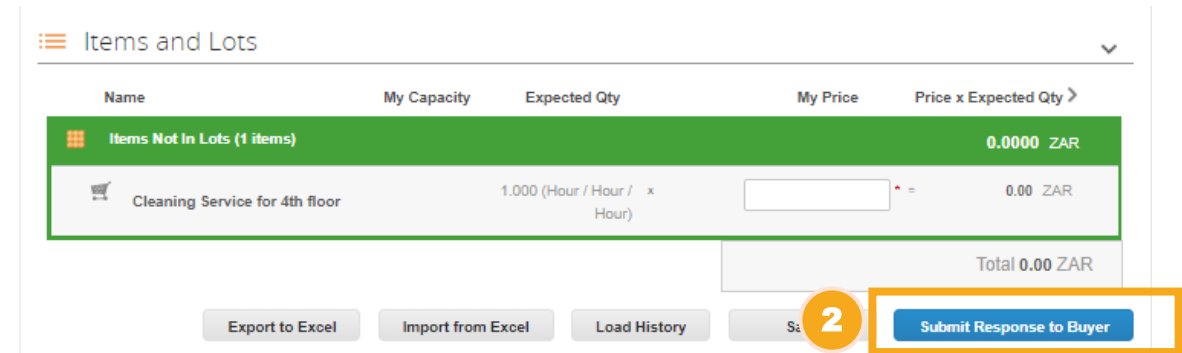


2 Click submit response to buyer to send your response to Glencore



NOTE: Glencore will only be able to visualize the answers once the time has expired, that is why you can send your answer more than once, the last one you send is the one that Glencore will be able to visualize.

Event info My Response



| Name | My Capacity | Expected Qty | My Price | Price x Expected Qty |
|------------------------------------|-------------|------------------------------|----------------------|----------------------|
| Items Not In Lots (1 items) | | | | |
| Cleaning Service for 4th floor | | 1.000 (Hour / Hour / x Hour) | <input type="text"/> | 0.00 ZAR |
| Total | | | | 0.00 ZAR |

Export to Excel Import from Excel Load History **Submit Response to Buyer**

This section will explain how you will be notified if you have been selected as a winner of the even

- 1** An email from Glencore will be sent to you with the respective notification. This email will be sent by the buyer
- 2** The communication will continue by this means, if the result is a contract, see the contracts module.



NOTE: If you have any questions or comments, you should contact the buyer indicated in the event.



Additional support

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- ✓ Coupa Guides
- ✓ Glossary

SUPPLIER PORTAL GUIDES

Dedicated to suppliers on success portal and available directly on CSP

Coupa Success Portal Information

https://success.coupa.com/Suppliers/For_Suppliers/Coupa_Supplier_Portal

Purchase Orders

<https://www.coupa.com/success/purchase-orders>

Invoices

<https://www.coupa.com/success/suppliers-invoices>

Glossary



- **CSP:** Coupa Supplier Portal means suppliers will be able to make inquiries and upload information related to their invoices. The CSP also allows monitoring the invoice payment status, including payment problems. In addition, all related notifications will be sent to the registered email account.
- **Change request:** Make change requests on a purchase order, it can be for example price or quantity.
- **Credit note:** Document through which you can cancel invoices previously made.
- **Invoice:** Through Coupa you will have the possibility to generate an invoice against a purchase order (PO) and be able to follow it up
- **Sourcing Event:** RFX Events consist of Request for Information, Request for Quotation, and Request for Proposal defined by one buyer and many sellers.

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Glossary

RFX: RFI, RFQ or RFP

- **RFI:** Request for Information. Type of sourcing event used to collect qualitative information about suppliers or initiatives.
- **RFQ:** Request for quotation. Type of sourcing event that is used to obtain specific prices for products or services
- **RFP:** Proposal request. Type of sourcing event used when the product or service you obtain is complex in nature and requires a qualitative and quantitative assessment of the suppliers.
- **Lots:** Group of Items/Services That Need to Be Purchased Together from the Same Provider.
- **Items:** Lists of items to be procured. These can be set-up to be purchased together or from multiple suppliers if needed.
- **GC/GA/GZ - _____:** Taxonomy that users must follow for the names of sourcing events (GC _Glencore Coal /GA Glencore Alloys/ GZ Glencore Zinc)
- **Questionnaire:** Form that the supplier must complete with the options indicated (checkbox, text, attachments, or radio buttons) for further evaluation in the event evaluation process.

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QUESTIONS?

We are here to support you every step of the way.

**Project “Fusion”
Key Contact**

ZincFusionSupplier@glencore.ca

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